

#### **Case Studies**



#### Contents

#### Overview of Case Studies



# SIEMENS: Configuration and Reconfiguration in Industry



Domain: Railway interlockings (Eisenbahnstellwerke)



# SIEMENS: Configuration and Reconfiguration in Industry

- Model and constraints comprise 20% of source code.
- Configuration effort for the first version of an interlocking system could be reduced from 8 to 2 weeks.
- Easier knowledge base maintenance due to a declarative knowledge representation.
- Training time for new knowledge engineers reduce by approximately one half.
- Code size reduced due to the "multiple" application of constraints (e.g., consistency checking, explanations, repair, and filtering).



### Tacton: Use of Tacton Configurator at FLSmidth



Domain: Equipment for cement plants



### Tacton: Use of Tacton Configurator at FLSmidth

- Less time spent on product configuration (compared to earlier configuration processes).
- Shorter lead times for proposals and order processing (reduced from months to days).
- More standard configurations, i.e., "more customization than needed" can be avoided; result: reduced cost for supplying the product.
- Improved quality of configurations, i.e., risk of incorrect configuration is reduced.
- Increased market share due to freed resources (e.g., in sales and production)



### encoway: From ERP to Sales-Oriented Configuration

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Domain: Compressed air systems

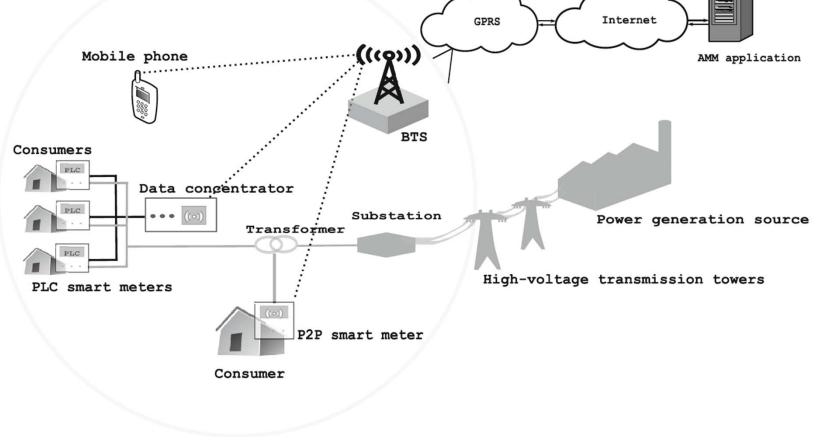


### Tacton: Use of Tacton Configurator at FLSmidth

- Running sales application at the German company Boge.
- Up-to-date product models in sales application and ERP counterparts.
- Fast and technically correct product proposals.
- Customers and dealers also profit from configuration functionalities



# Kapsch: Reconfiguration of Mobile Phone Networks





Kapsch: Reconfiguration of Mobile Phone Networks

- Application providers can easily figure out whether their requirements regarding mobile phone network capabilities can be fulfilled.
- Mobile phone network providers can exploit configuration to change/adapt network parameters to take into account new requirements.
- Network equipment vendors can promote reconfigurations of existing networks (=offers for network service providers).



# SIEMENS VAI: Configuring and Generating Technical Documents

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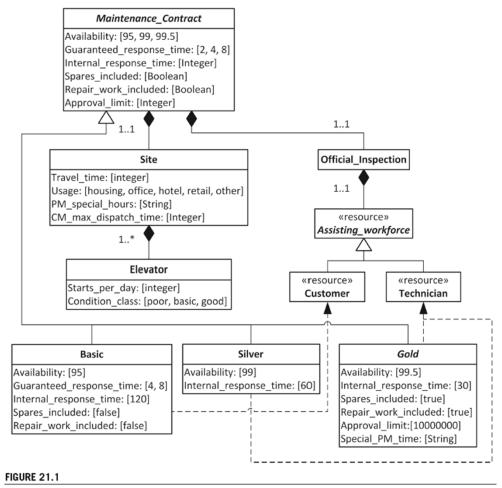


## SIEMENS VAI: Configuring and Generating Technical Documents

- 100 users of the tool manage about 15 product lines. (configuration and generation of documents).
- Documents used to provide information to customers or to prepare customer meetings.
- Avoidance of time-consuming and error-prone manual adaptation of documentations.
- Workload of experts is reduced since because persons less familiar with "implicit" are supported and make less mistakes.



#### **Configuring Services and Processes**



Elevator Maintenance contract configuration model.



#### Configuring Services and Processes

- Many modern product offerings are bundles of physical and service elements.
- Example: elevator maintenance contracts.
- Extension of configuration technologies to longterm customer relationships.
- Process configuration successful in several large projects (e.g., in the film industry).



# Thank You!